

## Kyle Harder, MBA

Insurance Planning Specialist, Underwriters Brokerage Service

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### ▼ Biography

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Following a successful career in the nonprofit and healthcare sectors, Kyle began his life insurance career as an agent with New York Life, focusing on insurance-based planning for individuals, families, and business owners through a consultative approach supporting retirement, risk management, and wealth transfer strategies.

In 2026, he joined Underwriters Brokerage Service as an Insurance Planning Specialist, where he partners with financial advisors to support their clients' insurance and risk management needs. He earned his bachelor's degree from University of Michigan and his MBA from University of Pittsburgh Katz School of Business. Kyle has a daughter, Ally, and resides in Sharpsburg, PA.

### ▼ Experience

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- Legacy Planning
- Policy Audit and Review
- Long Term Care Planning
- Wealth Transfer Planning
- Business Succession Planning
- Employee Retention Strategies

### ▼ About Underwriters Brokerage Service

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Since 1970, Underwriters Brokerage Service has focused exclusively on serving the needs of financial service professionals. That focus has helped us grow to become the region's leading independent insurance wholesale brokerage firm for Life Insurance, Long Term Care and Annuities. We partner with a wide range of financial service professionals including Life Insurance Professionals, Financial Advisors and Property Casualty Agents.

Support for competitive case needs include low cost guaranteed protection, estate and business planning (including assistance at point-of-sale), and niche product opportunities. In addition, our impaired risk expertise enables us to accommodate many of your most difficult impaired risk clients.